

IILM University, Gurugram

Final Credit Sheet for MBA 2023-2025 batch

Term 1 Courses (10 July - 21 Sept)

No	Course Acronym	Course Title	Credit	Sessions	No of Hours
1	FRA	Financial Reporting and Analysis	2	16	20
2	IGP	Individual Dynamics and Group Processes	3	24	30
3	QM-1	Quantitative Methods-1	3	24	30
4	WAC	Written Analysis and Communication	1	8	10
5	MC	Managerial Computing	2	16	20
6	ME	Microeconomics	3	24	30
7	MKT-I	Marketing-I	3	24	30
		Total	17	136	170
		Required number of working days		45	
		(Assuming 3 sessions each day)			

Term 2 Courses (22 Sept – 23 Dec)

1	CCS	Costing and Control Systems	2	16	20
2	FM	Financial Markets	2	16	20
3	LAB	Legal Aspects of Business	2	16	20
4	HRM	Human Resource Management	3	24	30
6	OM-I	Operations Management I	2	16	20
7	MEP	Macroeconomics and Policy	3	24	30
8	MKT-II	Marketing II	3	24	30
9	QM-2	Quantitative Methods-2	3	24	30
9	SCA	Spoken Communication and Analysis	2	16	20
10	MPPH	Macro Perspective through the Prism of Humanities	1	8	10
11	WIP	Workshop on Interviews and Presentations (Pass/Fail – No evaluation)			
		Personality development	1	8	10
		Total	24	192	240
		Required number of working days		64	
		(Assuming 3 sessions each day)			

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Term III Courses (2 Jan24 – 5Apr24)					
1	BES	Business, Environment and Sustainability	3	24	30
2	CF	Corporate Finance	3	24	30
4	ODY	Organizational Dynamics	2	16	20
5	SM	Strategic Management	3	24	30
6	OM-II	Operations Management II	3	24	30
8	PCE	Personal and Corporate Ethics	2	16	20
9	TBIT	Transforming Business through Information Technology	2	16	20
10	IEB	Internet-Enabled Businesses	2	16	20
11	BRM	Business Research Methods	3	24	30
	WIP	Workshop on Interviews and Presentations (Pass/Fail – No evaluation)			
	Total		23	184	230
		Required number of working days		61	
		(Assuming 3 sessions each day)			
	Total for MBA-I year		64	512	640
		Summer Internship	6		
Term IV Courses					
	GSP	Government Systems and Policy Process	15	120	150
		Electives	15	120	150
	Total		17		170
Term V Courses					
		Electives	15	120	150
Term VI Courses					
		Electives	6	48	60
	Total for 2-year MBA Programme		108		1020